

# **Co-Ownership — Getting In, Staying In and Getting Out: The Good, The Bad and The Tax!©**

Written and Presented by  
William P. Prescott, E.M.B.A., J.D.

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## **COURSE DESCRIPTION**

The three business, legal and tax structures for associate buy-ins and owner buy-outs are discussed. You learn what can and cannot be done and why. This program also covers how to restructure faulty ownership arrangements and dispute resolution to avoid costly split-ups that can damage your practice.

## **LEARNING OBJECTIVES**

1. Determine whether you should hire an associate for future ownership in light of your profitability, number of patients, facility size and personal objectives.
2. Understand the important business, legal and tax structures for the associate buy-in, your future buy-out and practice operations, including profit distribution choices, decision-making control and employment of family members as doctor(s) and/or staff.
3. Recognize and understand the tax risks that the IRS considers very important in order to complete your co ownership without risk and scrutiny.