

# **Exit Strategies — The Rat Race Is Over and The Rats Didn't Win!©**

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## **COURSE DESCRIPTION**

If you are planning on leaving your practice within the next 10 years, this course discusses the finite exit strategies from which to choose. It examines all business, legal and tax aspects for each one to share with your advisors. There is a discussion of the importance of profitably in operating your practice prior to retirement to maximize value without significant capital expenditures.

## **LEARNING OBJECTIVES**

1. Determine the right exit choice for you.
2. Understand how to avoid significant business, legal and tax risks for each exit choice by understanding what they are.
3. Understand the key elements of post-retirement employment, retirement plan distributions, providing health insurance for you and your staff through 2014, real estate disposition, entity dissolution and transfer of your goodwill.