

Figure 19-1

**PRACTICE OPTION REPORT
PRACTICE OBJECTIVES/QUALITATIVE SEGMENT**

In narrative form, list your goals and career objectives in terms of the categories below:

- I. Patient Demographics;
- II. Method of Payment for Your Services;
- III. Procedural Mix;
- IV. Practice Location;
- V. Location of Residence;
- VI. Practice Form;
- VII. Mission Statement;
- VIII. Continuing Education Statement;
- IX. Statement of Commitment to Learning the Business of Dentistry/Specialty;
- X. Practice Characteristics;
- XI. Statement of Community Involvement;
- XII. Statement of Personal and Family Goals; and
- XIII. Other Categories Which You Deem Relevant.